

OUT-Not-Reordering

Low-Low/Not-Reordering

FABRIC INFORMATION

Code	Fabric Name / Standard Piping	Grade	Code	Fabric Name / Standard Piping	Grade
AREL	Abode Relay / Abode Relay	E	LIME	Lime / Lime	C
AMB	Amber / Amber	C	LLIT	Lime Lite / Lime Lite	C
AMBS	Amber Stripe / Amber Stripe	F	LIN	Linen / Linen	A
AQUA	Aqua / Aqua	A	MACAW	Macaw / Macaw	B
ASCO	Aqua Scoop / Aqua Scoop	B	MCHE	Macaw Chevron / Macaw Chevron	F
AFRE	Ash Frequency / Ash Frequency	A	MSTR	Macaw Stripe / Macaw Stripe	F
ARID	Ash Ridge / Ash Ridge	D	MWA	Macaw Wave / Macaw Wave	E
BVE	Basil Venture / Basil Venture	E	MBOL	Melon Bolero / Melon Bolero	C
BER	Berry / Berry	B	MRID	Mesa Ridge / Mesa Ridge	D
BESTR	Berry Stripe / Berry Stripe	F	MZAY	Metallic Zaya / Metallic Zaya	D
BIR	Birch / Birch	A	MUS	Mushroom / Mushroom	A
BRZ	Breeze / Breeze	E	NAVY	Navy / Navy	A
BLIN	Breezy Linen / Breezy Linen	F	NCON	Navy Contour / Navy Contour	E
BSCA	Brick Scandal / Brick Scandal	D	NSCO	Navy Scoop / Navy Scoop	B
BDEW	Burnish Dew / Burnish Dew	E	NSTR	Navy Stripe / Navy Stripe	C
CREL	Cactus Relay / Cactus Relay	E	NEV	Nevada / Nevada	B
CAN	Canvas / Canvas	A	PEAC	Peacock / Peacock	A
CGLO	Canvas Glow / Canvas Glow	F	PCHA	Peacock Chain / Peacock Chain	F
CAPRI	Capri / Capri	A	PEAEME	Peacock Emerge / Peacock Emerge	E
CCHA	Capri Chain / Capri Chain	F	PESTR	Peacock Stripe / Peacock Stripe	F
CISL	Capri Island / Capri Island	F	PEA	Pearl / Pearl	F
CARB	Carbon / Carbon	C	PEB	Pebble / Pebble	A
CAGR2	Carbon Granite 2 / Carbon Granite 2	D	PEW	Pewter / Pewter	C
CAR	Caribbean / Caribbean	A	PBOL	Pewter Bolero / Pewter Bolero	C
CER	Cerulean / Cerulean	C	PEMER	Pewter Emerge / Pewter Emerge	E
CHA	Charcoal / Charcoal	B	PUMI	Pumice / Pumice	E
CHOC	Chocolate / Chocolate	B	PCHE	Pumpkin Chevron / Pumpkin Chevron	F
CIT	Citron / Citron	B	PUMEME	Pumpkin Emerge / Pumpkin Emerge	E
CSAV	Citron Savanna / Citron Savanna	D	PCIR	Punch Circle / Punch Circle	E
CIBLO	Citrus Blossom / Citrus Blossom	F	RED	Red / Red	B
DVE	Denim Venture / Denim Venture	E	SAM	Samba / Samba	D
DOVE	Dove / Dove	A	SEME	Sand Emerge / Sand Emerge	E
DWA	Dove Wave / Dove Wave	E	SFRE	Sand Frequency / Sand Frequency	A
DBLO	Dusk Blossom / Dusk Blossom	F	SHIM	Shimmer / Shimmer	C
DCHE	Dusk Chevron / Dusk Chevron	F	SIL	Silver / Silver	C
DZAY	Dusk Zaya / Dusk Zaya	D	SKYL	Skylark / Skylark	D
EEME	Eggplant Emerge / Eggplant Emerge	E	SPICE	Spice / Spice	B
FERN	Fern / Fern	A	SPRBLO	Sprout Blossom / Sprout Blossom	F
FEME	Flame Emerge / Flame Emerge	E	SUNF	Sunflower / Sunflower	A
GAL	Galaxy / Galaxy	B	SGLO	Sunflower Glow / Sunflower Glow	F
GCHE	Granite Chevron / Granite Chevron	F	SISL	Sunflower Island / Sunflower Island	F
GVE	Granite Venture / Granite Venture	E	SWA	Sunflower Wave / Sunflower Wave	E
GWAV	Granite Wave / Granite Wave	E	SZAY	Sunset Zaya / Sunset Zaya	D
GRAV	Gravel / Gravel	D	TANG	Tangerine / Tangerine	B
GCHA	Gravel Chain / Gravel Chain	F	TEAL	Teal / Teal	A
GISL	Gravel Island / Gravel Island	F	TCON	Teal Contour / Teal Contour	E
IEME	Indigo Emerge / Indigo Emerge	E	TREL	Teal Relay / Teal Relay	E
IRID	Indigo Ridge / Indigo Ridge	D	THEO	Theory / Theory	D
KIWI	Kiwi / Kiwi	A	TOP	Topaz / Topaz	D
KSCO	Kiwi Scoop / Kiwi Scoop	B	TUR	Turquoise / Turquoise	C
KONA	Kona / Kona	A	TCHEV	Turquoise Chevron / Turquoise Chevron	F
KOSTR	Kona Stripe / Kona Stripe	F	TUS	Tuscan / Tuscan	B
LCIR	Lagoon Circle / Lagoon Circle	E	TSTR	Tuscan Stripe / Tuscan Stripe	F
LAU	Laural / Laural	B	VERDE	Verde / Verde	D
LBOL	Lichen Bolero / Lichen Bolero	C	WQTZ2	White Quartz 2 / White Quartz 2	D

FABRIC INFORMATION OUTDOOR LOUNGE

LOW

Code	Fabric Name / Standard Piping	Grade
COAL (50)	Coal / Coal	D
GNT	Granite / Granite	E
LUN	Lunar / Lunar	D
OAT	Oatmeal / Oatmeal	D
RUSSET	Russet / Russet	D

Code	Fabric Name / Standard Piping	Grade
SGL	Seagull / Seagull	E
SHA	Shadow / Shadow	D
SNO	Snow / Snow	D
TAW	Tawny / Tawny	D
WWH OUT	Winter White / Winter White	D

FABRIC PER YARD PRICE

-	Grade A Fabric	75
-	Grade B Fabric	100
-	Grade C Fabric	125

-	Grade D Fabric	150
-	Grade E Fabric	175
-	Grade F Fabric	200

Cushions: Cushions are stocked in **CANVAS** for the following collections: *Bay, Cape, Eclipse, Halifax, Havana, Havana Modular, Oyster Reef, Pepper Marsh, Plantation & Ventura*. All non-stocked cushions have an extended lead time.

COM (Customer's Own Material) services are offered for cushions priced as **Grade B**. Gloster Furniture does not warranty COM fabrics. All COM orders must submit a 12" x 12" fabric swatch for approval & complete the COM form to determine yardage required. All stated COM yardage are estimates for quoting purposes only. For actual requirements, submit the Gloster COM form. For *Railroad, Directional & Centreing Patterns*, add percentage listed below to the COM 54" Plain Fabric Yardage listed.

Width	2" - 6"	7" - 14"	15" - 20"
54"	10%	20%	25%
50" - 53"	25%	35%	40%
45" - 49"	30%	40%	45%
36"	65%	80%	90%

NSP (Non-Standard Piping) services are offered for cushions priced at a one grade upcharge from the primary fabric grade (ex: Canvas (grade A) fabric with Amber (grade C) piping will be priced at Grade B pricing. NSP services for primary fabric grade F are priced with a 7% upcharge.

SOS (Special Order Sunbrella) services - refer to the chart below for pricing grade.

SOS - Special Order Sunbrella	
Sunbrella Stock	
Series	Grade
46	C
48, 51, 52, 54, 57, 77, 83, 85	D
40, 56, 58, 70, 72, 80	E
18, 30, 32, 42, 44, 45, RAIN FABRIC	F

Premium Sling Program: See swatch materials for available sling options.

POLICIES

Terms & Delivery Date: Net 30 days from the date of invoice upon credit approval otherwise in advance on a pro-forma invoice. Orders are normally shipped within 3 working days of credit approval provided items are available and scheduled to ship on Gloster's freight program. Orders with non-stocked cushions, see cushion section above.

Cancellation and Order Change: No cancellations, changes, adds or holds will be accepted for an order for which materials have been specifically ordered or produced. If an order is changed whether frame, color, order hold, add to, etc., the order will be placed at the end of the priority line. Any applicable program will start again from the date of change. Any deviation from this policy will be subject to a 25% restocking fee.

Specification: It is Gloster Furniture Inc.'s policy to continuously improve designs, materials and manufacturing methods in order to provide you with the finest investment. Therefore, variations in specifications, materials, prices, styles and colors may be made without notice.

White Glove Residential Delivery Service: Gloster offers a last-mile logistics delivery service that will ensure Gloster products arrive direct to residential home in the first-class manner and condition that is expected from a premium supplier. All drop-ship requests require the use of Gloster's White Glove service which includes over-the-road transport and local delivery; off-site assembly, product inspection/detailing, and in-home installation; removal of packaging materials; and a national network to reach every zip code in the lower 48 states and most of Canada. Contact customer service for program details and current rates.

Claims: Claims for freight damage are the responsibility of the consignee and must be filed with the freight company. Please be sure to inspect all shipments thoroughly and note any visible damage to any boxes on the bill of lading. Please call Customer Service @ 888-456-7837 immediately to report any damages to the boxes or product. If concealed damage is found, immediately notify the carrier's agent to inspect the merchandise. Save all packaging and cartons. All returns must be approved by Gloster's Customer Service Department, which will supply return authorization numbers and arrange for pick up if required. Any undamaged product returned to our warehouse is subject to a 25% restocking fee.

Acceptance of Order: All orders are subject to acceptance by Gloster Furniture, Inc. Our acceptance of your order will be made in the form of an order acknowledgement. All orders must be in writing. Email and fax orders are acceptable. Please review acknowledgements carefully for accuracy. At this time, your order is submitted for credit approval.

Price: All prices shown are for single items. All prices are FOB South Boston, VA. Prices are subject to change without notice. Prices submitted on customer purchase orders are not considered binding unless in concurrence with Gloster Furniture, Inc.'s own prices. Customer is responsible for verifying their net price is in agreement with prices shown on order acknowledgements.

Broken Carton Fee: Some of our products are packaged as 2 or 4 per carton. Gloster Furniture, Inc. will charge a \$20 fee per carton to ship less than our normal package quantity.

Delivery: In-stock items normally ship within 3 - 5 business days of receipt of order and payment. If cushions or parasols are included on your order, please allow 3 - 4 weeks for shipment. Freight will be prepaid and added to your order if a participant in our freight program. All orders are shipped on pallets to reduce the risk of freight damage. Our freight carriers deliver directly to your dock. If a dock is not available, additional charges may apply. Please consult our sales staff for further information.